The Successful Author of Non-Fiction Session #3 - Exercise to Define Your Message Platform Lead by Dan Balow, The Steve Laube Agency

Step #1: How would you describe your core message or writing approach?
Step #2: How would your closest friends or colleagues describe your core message or writing approach?
Step #3: Describe one person who would benefit from your work.
Step #4: Describe your qualifications for writing based on your spiritual experience.
Step #5: Describe your qualifications for writing other than your spiritual experience. (education, experience)
Step #6: Describe one person who would benefit from your work.
Step #7: Write your message platform in twenty words or less.
Step #8: Look at your message platform. (Is it too broad, narrow or undefined?)