What should the first lines accomplish?

Hook the reader
  o What type of things grab attention: strange circumstances, bizarre people, surprising statements, controversial positions.

Establish the tone and mood
  o serious, lighthearted, academic.

Inform the reader of the direction you are taking so they know what to expect
  o Set the stage: agree or disagree on a position, educate on how to do or accomplish something
  o Relate the story of a person, place or thing (such as historic event, groundbreaking technology,

Persuade the reader to keep reading
  o Seal the deal! They need to be motivated to invest time for your idea/book.
  o What are the benefits of finishing the book?

The Big Idea
Many non-fiction books that are based around one single idea – the Big Idea - rather than a comprehensive overview of an entire subject. Such as The Seven Habits Of Highly Effective People, How To Win Friends And Influence People, Think And Grow Rich. These top selling self-help books take a narrow focus and only deals with particular aspects of a bigger field.

  • Can you condense your Big Idea down into a single sentence?

As an exercise, write down the central concept of your book in one single sentence, or two at the most.

This makes you focus on what’s important so you don’t end up including stuff in your book that isn’t needed.

This exercise will also help you define your audience which will help with marketing down the line. A working title should suggest itself to you as well.

Having a working title will help you focus while you write.

Strategies for first lines

  • A first sentence that forces a response

A declaration causes you to agree, disagree, be alarmed, laugh
  o 46 million Americans currently receive food stamps
  o When driving, 49% of all turns are right hand turns
  o Randy Alcorn’s Heaven: “The sense that we will live forever somewhere has shaped every civilization in human history.”

A question results in an immediate response:
  o Do you know how many Americans receive food stamps every month? 46,000,000.
  o Have you ever wished that you were closer to the Lord?
STARTING STRONG: Strategies for the Non-fiction Writer

- Are you looking for ways to be more productive?
- Do you desire to have more money at the end of the month?

Pose questions based on your audience’s concerns about your topic. Most authors tell what they know, (you already said that) and it sounds flat and boring.

**Forcing the reader to re-read the first**

- *The Time of My Life*, Dennis Heasley “No comet blazed when I was born” (memoir)
- *1984*, George Orwell “It was a bright cold day in April, and the clocks were striking thirteen”
- *I Capture the Castle*, Dodie Smith “I write this sitting in the kitchen sink” (fiction)

**A personal story. If it’s relevant!**

- “When I set up my first lemonade stand I had no idea that by the time I was 22 I would be making a million dollars a year.”
  1. gives the reader a bit of insight into who you are
  2. shows that the process had a beginning
  3. encourages the reader that small beginnings can lead to bigger things

- “I was raised in a home where the Bible was not read.”

- Mike Erre’s Astonished: “I’m a bit embarrassed to admit that I am a huge fan of infomercials.”

- Max Lucado’s *God Will Use This for Good*: “She had a tremble to her, the inner tremble you could feel with just a hand on her shoulder.”

- Max Lucado’s *Before Amen*: “Hello, my name is Max. I’m a recovering prayer wimp. I doze off when I pray.”

- Avoid long run sentences (unless you can pull it off)
  - Diane Ackerman’s *An Alchemy of Mind*: “Imagine the brain, that shiny mound of being, that mouse-gray parliament of cells, that dream factory, that petit tyrant inside a ball of bone, that huddle of neurons calling all the plays, that little everywhere, that fickle pleasuredrome, that wrinkled wardrobe of selves stuffed into the skull like too many clothes into a gym bag.”

**Do you need an introduction chapter?**

What does an introduction serve to do?

- Introduce the Author
- Tell why
- Provide background
- Introduce the format of the book
- Invite the reader into your book